

Leonardo M. Giuffrida

Curriculum Vitae

Research activity: Applied Microeconomics, Public Economics, Industrial Organization.

Research interest: Procurement, Innovation, Competition, Aging.

Updated: October 23, 2019

Current Employment and Affiliations

2019–present **Head of Junior Research Group “Economics of Public Procurement” (Tenure-track Researcher)**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.

2019–present **Mannheim Competition and Innovation Center (MaCCI)**, *Junior Member*.

Previous Work Experience

Academic and Research

2018–2019 **Postdoctoral Researcher**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.

2017–2018 **Postdoctoral Researcher**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy.

Professional

2018 **Part-Time Consultant**, OXERA, Rome, Italy.

2011–2012 **Research Assistant**, INTERNATIONAL FUND FOR AGRICULTURAL DEVELOPMENT (IFAD), Rome, Italy.

Teaching

2019 **Teaching Assistant**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany, *Advanced Econometrics* (Ph.D. course).

2017 **Lecturer**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy, *Procurement of Innovation* (Special lecture for the Master in Procurement Management - in Italian).

2017 **Lecturer**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy, *Economics of Procurement* (Graduate course).

2014–2015 **Teaching Assistant**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy, *Statistical Computing (II): Stata* (Graduate course).

2014–2015 **Teaching Assistant**, UNIVERSITY ROMA TOR VERGATA, Rome, Italy, *Calculus and Optimization* (Graduate course).

Education

2013–2017 **Ph.D.**, *Economics*, UNIVERSITY OF ROME TOR VERGATA, DEPARTMENT OF ECONOMICS AND FINANCE, Rome, Italy.

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Dissertation, “*Advances in the Economics of Public Procurement*”.

DISSERTATION COMMITTEE AND REFERENCES: Stefano Gagliarducci: University of Rome Tor Vergata and EIEF (stefano.gagliarducci@uniroma2.it); Juan José Ganuza: UPF and Barcelona GSE (juanjo.ganuza@upf.edu); Sofia Lundberg: Institutionen för Nationalekonomi Umeå Universitet (sofia.lundberg@umu.se)

Visiting Ph.D. student, UNIVERSITAT POMPEU FABRA (UPF), Barcelona, Spain.

Academic host: Prof. Juan José Ganuza

2012–2013 **M.Phil.**, *Economics*, TOULOUSE SCHOOL OF ECONOMICS (TSE), Toulouse, France.

2009–2011 **M.Sc.**, *European Economy and Business Law*, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy.

2006–2009 **B.Sc.**, *Economics and Business*, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy. (in Italian)

Research Activity

Working Papers

“*Can the Private Sector Ensure the Public Interest? Evidence from Federal Procurement*” (with Rovigatti, G.). CEIS Research Paper, 411, July 2017; ZEW Discussion Paper No. 18-045, October, 2018

“*Bureaucratic Competence and Procurement Outcomes*” (with Decarolis, F., Iossa, E., Mollisi, V. and Spagnolo, G.). NBER Working Paper No. 24201.

“*Buyers’ Role in Innovation Procurement*” (with Decarolis, F., de Rassenfosse, G., Iossa, E., Mollisi, V., Raiteri, E. and Spagnolo, G.). CEPR Discussion Paper 13777, June 2019.

Working Projects

“*Competition in Innovation Procurement*” (with Raiteri, E.).

“*Procuring Productivity*” (with Rovigatti, G.).

“*The Economic Implications for Biased Perceived Survival Curves: Evidence From Denmark*” (with Mellace, G., Menon, S., Peracchi, F.).

Scientific Meetings Activity

Presentations - Conferences

09.2019 **31th SIEP Conference**, UNIVERSITÀ DI TORINO, Turin, Italy.

06.2019 **18th LAGV Conference in Public Economics**, AIX-MARSEILLE SCHOOL OF ECONOMICS, Aix-en-Provence, France.

05.2019 **8th ZEW/MaCCI Conference on the Economics of Innovation**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.

09.2018 **33rd Jornadas de Economía Industrial**, UNIVERSITY OF BARCELONA, Barcelona, Spain.

09.2018 **45th annual Conference of the EARIE (European Association for Research in Industrial Economics)**, ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS, Athens, Greece.

12.2017 **Royal Economic Society (RES) PhD Meetings 2017**, WESTMINSTER BUSINESS SCHOOL, London, UK.

12.2017 **42nd Simposio de la Asociación Española de Economía-Spanish Economic Association (SAEe)**, BARCELONA GRADUATE SCHOOL OF ECONOMICS, Barcelona, Spain.

09.2017 **29th annual Conference of the SIEP (Italian Society of Public Economics)**, DEPARTMENT OF ECONOMICS - UNIVERSITY OF CATANIA UNIVERSITY, Catania, Italy.

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09.2017 **44th annual Conference of the EARIE (European Association for Research in Industrial Economics)**, SCHOOL OF BUSINESS AND ECONOMICS - MAASTRICHT UNIVERSITY, Maastricht, The Netherlands.

05.2017 **7th ZEW/MaCCI Conference on the Economics of Innovation**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.

Presentations - Workshops

11.2018 **MaTax Campus Meeting**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.

10.2018 **1st ZEW Empirical Public Procurement Workshop**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.

01.2018 **2st Applied Microeconomics Workshop**, FREE UNIVERSITY OF BOZEN-BOLZANO (UNIBZ), Bolzano, Italy.

01.2018 **1st Workshop in Public Procurement**, SORBONNE BUSINESS SCHOOL, Paris, France.

05.2016 **2nd Ph.D. Jamboree**, BARCELONA GRADUATE SCHOOL OF ECONOMICS (GSE), Barcelona, Spain.

Presentations - Seminars

Internal Lunch Seminars, UNIVERSITY OF ROME (TOR VERGATA), Rome, Italy, December, 2014; December, 2015; December, 2016.

GRAPE (Research Group on the Analysis of Economic Policies) Seminars, CENTRO NAZIONALE DELLE RICERCHE (CNR), Rome, Italy, February, 2017; May, 2017.

Internal Department Seminars, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany, October, 2018.

Research Seminar in Public Economics, UNIVERSITY OF MANNHEIM, DEPARTMENT OF ECONOMICS, Mannheim, Germany, November, 2018.

Organization of Scientific Meetings

2018 **1st workshop in Empirical Public Procurement**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.
Co-organized with: Z. Asatryan and A. Havlik

Referee Activity

FinanzArchiv/Public Finance Analysis (FA/pFA), Journal of Public Procurement (JOPP), Sustainability

Awards, Scholarships and Grants

Awards

2017 SIEP Prize winner for “Can the Private Sector Ensure the Public Interest? Evidence from Federal Procurement”. Best unpublished paper by under 35 author(s)

Scholarships

2016–2017 1-year PhD Fellowship granted by Einaudi Institute for Economics and Finance (EIEF) (Rome, Italy)

2013–2016 PhD Fellowship granted by University of Rome Tor Vergata (Rome, Italy)

2010–2011 Socrates-Erasmus Scholarship. 5-months exchange at Södertörns Högskola (Stockholm, Sweden)

2009 Scholarship for worthy undergraduate students (“Borsa di studio per studenti meritevoli”) granted by University of Tor Vergata

Grants

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2018-2020 Leibniz Institute Grant: Public Procurement and Firm Innovation (co-coordinated with Z. Asatryan)

2017 Fundación Ramón Areces grant for presenting a paper at SAEe 2017

█ Languages

Mothertongue Italian
Fluent English, Spanish
Intermediate French
Basic German