

# CURRICULUM VITAE

HANNES ULLRICH

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## ADDRESS

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## RESEARCH INTERESTS

Applied Microeconomics, Empirical Industrial Organization,  
Structural Microeconometrics, Transport Economics

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## WORKING PAPERS

Entry and Competition in Freight Transport: The Case of a Prospective Transalpine Rail Link between France and Italy, 2010, ZEW Discussion Paper No. 10-010 (with Delphine Prady)

Nomination Contests: Theory and Empirical Evidence from Professional Soccer, 2009, ZEW Discussion Paper No. 09-027 (with Jeanine Miklós-Thal)

**Media coverage:** Badische Zeitung (8/2009), Focus (2009/33), Mannheimer Morgen (8/2009), Mindener Tageblatt (8/2009), pressetext.com - Interview (8/2009), Science@ORF.at (8/2009), Spiegel Online (8/2009), frontiereconomy - Interview (10/2009), WirtschaftsWoche (6/2010), Handelsblatt (6/2010)

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## WORK IN PROGRESS

Belief Precision and Effort Incentives in Promotion Contests (with Jeanine Miklós-Thal)

Consumer Welfare and Unobserved Heterogeneity in Discrete Choice Models: The Value of Alpine Road Tunnels (with Daniel Cerquera)

Considerations on Partially Identified Linear Models: A Note on Manski and Tamer (2002) (with Daniel Cerquera, Gordon Klein, and Francois Laisney)

Recommended Retail Prices and Collusion in Pharma Markets: The Case of ED Drugs (with Daniel Cerquera and Kai Hüschelrath)

The Effects of Host Country Government Bailouts on the Degree of Liability of Foreignness - Too Important to Fail? (with Wolfgang Sofka)

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## EDUCATION

2010	PhD in Economics at the University of Zurich, Advisor: Ulrich Kaiser, Co-Referee: Armin Schmutzler Thesis Title: “Essays in Applied Microeconomics and Econometrics”
2004–2005	Graduate courses in Economics at the Toulouse School of Economics
2005	Graduate Diploma in Economics at the University of Mannheim
2001–2002	Certificate in International Business at the University of Quebec at Montreal
1999–2001	Undergraduate Studies in Business and Economics at the University of Passau

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## PROFESSIONAL EXPERIENCE

Since 12/2005	Researcher at the Department of Industrial Economics and International Management, ZEW, Mannheim
10-11/2009	Research visit at the University of Zurich, Switzerland (Invited by Ulrich Kaiser)
05 & 07/2009	Research visits at the Competition and Innovation Group, WZB, Berlin (Invited by Tomaso Duso)
09-11/2008	Visiting PhD student at Simon Graduate School of Business, University of Rochester, NY (Invited by Minjae Song)
06-07/2007	Visiting the Chief Economist Team at DG Competition, European Commission, Brussels
2005	Internship at the Competition and Innovation Group, WZB, Berlin
2003	Internship at the German-Tunisian Chamber of Commerce and Industry, Tunis
2003-2004	Student Research Assistant at the ZEW, Mannheim
1998-1999	Civil Service as a Nursing Assistant, LMU University Hospital, Munich

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SEMINARS, CONFERENCES AND OTHER EVENTS

October 2010	II “Armand Carabén” Workshop on Sports Economics, Barcelona
October 2010	CentER Economics Seminar, Tilburg
October 2010	9th Conference on Applied Infrastructure Research (INFRA-DAY), Berlin
July 2010	UZH PhD Seminar ‘Economics of Innovation and Marketing Research’, Emmetten, Switzerland
December 2009	KUL-ZEW IO PhD Workshop, Mannheim
November 2009	Microeconomics PhD Seminar, Zurich
October 2009	3rd RNIC Conference, Vienna (Discussant)
August 2009	EEA Meeting, Barcelona
March 2009	ISU Lunch Seminar, Zurich
December 2008	SFB/TR 15 Seminar, Mannheim
September 2008	EARIE Conference, Toulouse
July 2008	ZEW IO PhD Workshop, organized by Ulrich Kaiser, Georg Licht, and Thomas Rønde
November 2007	5th INFER Workshop on Competition Theory and Policy, Mannheim (Discussant)
September 2007	KUL-ZEW Summer School, Oliva (Participant)
October 2006	4th Annual Conference on ‘Railroad Industry Structure, Competition and Investment’, Madrid
August 2006	EARIE Conference, Amsterdam
July 2006	Seminar <i>Neo-Ökonomisierung des Europäischen Kartellrechts: Der ‘More Economic Approach’</i> , Tübingen
May 2006	2nd INIR Doctoral Day, Leuven (Discussant)
March 2006	SFB/TR 15 Workshop, Würzburg

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OTHER PROFESSIONAL ACTIVITIES

Organizing	RNIC Workshop ‘Structural Models in Industrial Organization’: Dynamic Games, Mannheim, May 2009
	RNIC Workshop ‘Structural Models in Industrial Organization’, Mannheim, January 2008

1st RNIC Conference: ‘Modern approaches in Competition Policy’, Mannheim, May 2007

4th Annual Conference of the Association of Competition Economics, Mannheim, November 2006

Refereeing      Schmollers Jahrbuch (J. of Applied Social Science Studies),  
Transport Policy,  
3rd RNIC Conference: ‘Competition Policy and Innovation:  
Where do we stand?’, Vienna, October 2009

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## CONSULTING

Calculation of Hard-core Cartel Damages in Private Antitrust Enforcement. Commissioned by Cartel Damage Claims Services SPRL (CDC), Brussels. 2010.

Modernization of the Concentration Reporting at the Monopolies Commission. Commissioned by the German Federal Ministry of Economics and Technology (BMWi), 2010-2011.

Further Economic Research and Analysis Capacity Strengthening of the Latvian Competition Council. Commissioned by DG Enlargement of the European Commission and the Ministry of Finance of the Republic of Latvia, 2009.

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## LANGUAGES

German (native), English, French (fluent), Spanish (basic)

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## COMPUTER SKILLS

MS Office, HTML, L<sup>A</sup>T<sub>E</sub>X, Matlab (incl. Knitro), R, SAS, Stata

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REFERENCES

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