# 2021 ZEW Public Finance Conference

**Behavioural Public Economics**

6-7 May 2021, Mannheim · Conference venue: online · Time zone: CET (Germany)

## Programme

### Thursday, 6 May 2021

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<td>11:50</td>
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<td>12:00</td>
<td>OPENING REMARKS</td>
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<td>12:05</td>
<td><strong>KEYNOTE I – ORIANA BANDIERA (LONDON SCHOOL OF ECONOMICS)</strong></td>
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<tr>
<td>13:00</td>
<td>A1: ENFORCEMENT OF TAXES &amp; FEES</td>
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<td>14:25</td>
<td>BREAK (voluntary breakout rooms)</td>
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<td>B1: MIGRATION</td>
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<td>C1: DECISION MAKING UNDER COGNITIVE BIAS</td>
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### Friday, 7 May 2021

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<td>16:30</td>
<td>G1: VALUE ADDED TAX</td>
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<td>18:00</td>
<td><strong>KEYNOTE II – DMITRY TAUBINSKY (UNIVERSITY OF CALIFORNIA, BERKELEY)</strong></td>
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<td>CLOSING REMARKS</td>
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As of 20 April 2021
<table>
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<th>Time</th>
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| 12:00 – 12:05 | OPENING REMARKS  
(You can join the conference starting from 11:50 via the link provided to you in your registration email) |
| 12:05 – 13:00 | KEYNOTE I: THE MISALLOCATION OF WOMEN’S TALENT ACROSS COUNTRIES  
Oriana Bandiera (London School of Economics) |
| 13:00 – 14:25 | SESSION A1: ENFORCEMENT OF TAXES & FEES  
Chair: Albrecht Bohne  
Link: [tba](#)  
THE DETERRENCE VALUE OF TAX AUDIT: ESTIMATES FROM A RANDOMIZED AUDIT PROGRAM  
Mazhar Waseem (U Manchester), Michael Best and Jawad Shah  
Discussant: Matthias Kasper |
|              | SESSION A2: FISCAL STIMULUS  
Chair: Florian Buhlmann  
Link: [tba](#)  
ARE FIRMS FISCALLY RESPONSIBLE?  
Florian Buhlmann (ZEW Mannheim), Davud Rostam-Afschar, Fabian Eble, Laura Arnemann, Christopher Karlsson, Philipp Dörrenberg and Johannes Voget  
Discussant: Stefanie Huber |
|              | SESSION A3: CITIZEN PREFERENCES  
Chair: Zohal Hessami  
Link: [tba](#)  
THE POLITICAL SCAR OF EPIDEMICS  
Cevat Aksoy (EBRD, Kings College London), Orkun Saka and Barry Eichengreen  
Discussant: Marco Frank |
|              | AUDITS, AUDIT EFFECTIVENESS, AND POST-AUDIT TAX COMPLIANCE  
Matthias Kasper (U Vienna) and James Alm  
Discussant: Christian Traxler |
|              | IS COVID-19 A CONSUMPTION GAME CHANGER? EVIDENCE FROM A LARGE-SCALE MULTI-COUNTRY SURVEY  
Stefanie Huber (U Amsterdam), Alexander Hodbod, Cars Hommes and Isabelle Sallen  
Discussant: Umut Unal |
|              | ELECTORAL TURNOUT DURING STATES OF EMERGENCY AND EFFECTS ON INCUMBENT VOTE SHARES  
Marco Frank (U Bayreuth), David Stadelmann and Benno Torgler  
Discussant: Sebastian Blesse |
|              | SALIENCE, INCENTIVES, AND TIMELY COMPLIANCE: EVIDENCE FROM SPEEDING TICKETS  
Christian Traxler (Hertie School), Libor Dusek and Nicolas Pardo  
Discussant: Mazhar Waseem |
|              | ESTIMATING POLICY-CORRECTED LONG-TERM AND SHORT-TERM TAX ELASTICITIES FOR THE UNITED STATES, GERMANY, AND THE UNITED KINGDOM  
Umut Unal (Philipps-University Marburg), Bernd Hayo and Sascha Mierzwa  
Discussant: Florian Buhlmann |
|              | YARDSTICK COMPETITION IN EDUCATION POLICY: EXPERIMENTAL SURVEY EVIDENCE FROM GERMAN CITIZENS  
Sebastian Blesse (ZEW Mannheim), Philipp Lergetporer, Justus Nover and Katharina Werner  
Discussant: Cevat Aksoy |

As of 20 April 2021
14:25 – 14:50  BREAK (voluntary breakout rooms)

14:50 – 16:15  SESSION B1: MIGRATION
Chair: Tommy Krieger
Link: tba
THE POLITICAL ECONOMY OF OPEN BORDERS: THEORY AND EVIDENCE ON THE ROLE OF ELECTORAL RULES
Matteo Gamalerio (Institut d’Economia de Barcelona, U Barcelona), Massimo Morelli and Margherita Negri
Discussant: Davud Rostam-Afschar

SESSION B2: PROCUREMENT & AUCTIONS
Chair: Dimitri Szerman
Link: tba
HOW FEDERAL STATES AFFECT SOLAR ENERGY AUCTION OUTCOMES
Matthias Wrede (FAU Erlangen-Nürnberg)
Discussant: Vitezslav Titl

SESSION B3: PROFIT SHIFTING
Chair: Christopher Ludwig
Link: tba
THE RACE BETWEEN TAX ENFORCEMENT AND TAX PLANNING: EVIDENCE FROM A NATURAL EXPERIMENT IN CHILE
Dina Pomeranz (U Zurich), Sebastian Bustos, Juan Carlos Suarez Serrato, Jose Vila-Belda Montalt and Gabriel Zucman
Discussant: Manon Francois

16:15 – 16:40  BREAK (voluntary breakout rooms)

16:45 – 18:00

FREEDOM OF MOVEMENT, TAXATION AND JOB MOBILITY IN EUROPE
Davud Rostam-Afschar (U Mannheim) and Kurt Schmidheiny
Discussant: Tommy Krieger

THE ONE AND ONLY: SINGLE BIDDING IN PUBLIC PROCUREMENT
Vitezslav Titl (Utrecht University School of Economics)
Discussant: Adriano De Leverano

PROFIT SHIFTING AND DESTINATION-BASED TAXES
Manon Francois (Paris School of Economics)
Discussant: Florian Neumeier

FAR-RIGHT PROTESTS AND MIGRATION
Tommy Krieger (ZEW Mannheim) and Enzo Brox
Discussant: Matteo Gamalerio

CENTRALIZED PROCUREMENT AND DELIVERY TIMES: EVIDENCE FROM A NATURAL EXPERIMENT IN ITALY
Adriano De Leverano (ZEW Mannheim), Robert Clark and Decio Coviello
Discussant: Matthias Wrede

THE TAX-ELASTICITY OF CORPORATE PROFITS UNDER FORMULA APPORTIONMENT
Florian Neumeier (ifo Institute Munich), Clemens Fuest and Daniel Stöhlker
Discussant: Dina Pomeranz

As of 20 April 2021
SESSION C1: DECISION MAKING UNDER COGNITIVE BIAS  
Chair: Johannes Becker  
Link: tba

INTERTEMPORAL PROSPECT THEORY  
Matthias Weber (U St. Gallen) and Immanuel Lampe  
Discussant: Emiliano Huet-Vaughn

SESSION C2: ELASTICITY OF CORPORATE TAXABLE INCOME  
Chair: Sebastian Siegloch  
Link: tba

BUNCHING BY OWNERS OF SMALL CORPORATIONS: TARGETED TAX INCENTIVES AND FIRM HETEROGENEITY  
Gabriella Massenz (Tilburg University) and Nicole Bosch  
Discussant: Katarzyna Bilicka

SESSION C3: TAX COMPLIANCE & SOCIAL NORMS  
Chair: Sebastian Blesse  
Link: tba

WHAT MAKES A TAX EVADER?  
Martin Leites (IECON-UDELAR), Marcelo Bergolo, Ricardo Perez-Truglia and Matias Strehl  
Discussant: Yeliz Kacamak

A KINKY CONSISTENCY: EXPERIMENTAL EVIDENCE OF BEHAVIOR UNDER LINEAR AND NON-LINEAR BUDGET CONSTRAINTS  
Emiliano Huet-Vaughn (Pomona College), Ethan McClure and Juan Carlos Suarez Serrato  
Discussant: Johannes Becker

TAX REFORM, DEMAND SHOCKS, AND R&D INVESTMENT  
Katarzyna Bilicka (Utah State University), Jing Xing and Xipei Hou  
Discussant: Martin Simmler

UNDERSTANDING RECIPROCITY – THEORY AND EVIDENCE FROM A GIFT EXCHANGE GAME WITH TAXED GIFTS  
Johannes Becker (U Münster) and Jonas Fooken  
Discussant: Matthias Weber

TAX AND OCCUPANCY OF BUSINESS PROPERTIES: THEORY AND EVIDENCE FROM UK BUSINESS RATES  
Martin Simmler (Oxford University), Ben Lockwood and Eddy Tam  
Discussant: Gabriella Massenz

THE $100 MILLION NUDGE: INCREASING TAX COMPLIANCE OF BUSINESSES AND THE SELF-EMPLOYED USING A NATURAL FIELD EXPERIMENT  
Justin Holz (U Chicago), John List, Alejandro Zentner, Marvin Cardoza and Joaquin Zentner  
Discussant: Martin Leites
As of 20 April 2021

PROGRAMME

FRIDAY, 7 MAY 2021

11:00 – 12:25

SESSION D1: ELASTICITY OF INDIVIDUAL TAXABLE INCOME
Chair: Theresa Bührle
Link: tba

FOLLOW THE MONEY! COMBINING HOUSEHOLD AND FIRM-LEVEL EVIDENCE TO UNRAVEL THE TAX ELASTICITY OF DIVIDENDS
Claire Leroy (CREST) Laurent Bach, Antoine Bozio, Brice Fabre, Arthur Guillouzouic and Clément Malgouyres
Discussant: Sophie Cottet

PAYROLL TAX REDUCTIONS FOR MINIMUM WAGE WORKERS: RELATIVE LABOR COST OR CASH WINDFALL EFFECTS?
Sophie Cottet (Paris School of Economics)
Discussant: Aniko Biro

SESSION D2: FISCAL RULES & INSTITUTIONS
Chair: Marcus Sidki
Link: tba

AVOIDING UNPLEASANT SURPRISES: AN ANALYSIS OF GERMAN STATES’ BUDGET FORECASTS
Thiess Buettner (FAU Erlangen-Nürnberg) and Tobias Goerbert
Discussant: Anna Laura Mancini

FISCAL RULES AND THE RELIABILITY OF BUDGETARY PLANS: EVIDENCE FROM LOCAL GOVERNMENTS
Anna Laura Mancini (Banca d’Italia), Pietro Tommasino and Silvia Camussi
Discussant: Eckhard Janeba

SESSION D3: INEQUALITY & REDISTRIBUTION
Chair: Holger Stichnoth
Link: tba

MISPERCEIVING ECONOMIC SUCCESS: EXPERIMENTAL EVIDENCE ON MERITOCRATIC BELIEFS AND INEQUALITY ACCEPTANCE
Dietmar Fehr (U Heidelberg) and Martin Vollmann
Discussant: Yannick Reichlin

PERCEIVED RELATIVE WEALTH AND RISK TAKING
Yannick Reichlin (European University Institute) and Dietmar Fehr
Discussant: Holger Stichnoth

ALLOCATING COLLECTIVE EXPENDITURE: THE CASE OF EDUCATION
Holger Stichnoth (ZEW Mannheim) and Lukas Riedel
Discussant: Dietmar Fehr

12:25 – 12:50
BREAK (voluntary breakout rooms)
SESSION E1: INFORMATION FRICCTIONS & MISPERCEPTIONS
Chair: Nils Wehrhöfer
Link: tba
TAX NON-FILING AND LIMITED REDISTRIBUTION
Luisa Wallossek (LMU Munich) and Tobias Hauck
Discussant: Antoine Ferey

INCOME TAXATION AND JOB CREATION
Johanna Röhrs (U Regensburg)
Discussant: Zarko Kalamov

SESSION E2: OPTIMAL TAX
Chair: Duk Gyoo Kim
Link: tba
HEALTHY CLIMATE, HEALTHY BODIES: OPTIMAL FUEL TAXATION AND PHYSICAL ACTIVITY
David Klenert (Joint Research Centre, European Commission), Inge van den Bijgaart, Linus Mattauch and Simona Sulikova
Discussant: Lennart Stern

SESSION E3: TAXATION OF EXTERNALITIES
Chair: Friedrich Heinemann
Link: tba
INATTENTION AND THE TAXATION BIAS
Antoine Ferey (LMU Munich) and Jérémy Boccanfuso
Discussant: Leonie Koch

THE IMPACT OF PARENTAL LEAVE BENEFITS ON PRE-BIRTH EARNINGS
Leonie Koch (LMU Munich), Ulrich Glogowsky, Emanuel Hansen, Andreas Peichl and Dominik Sachs
Discussant: Luisa Wallossek

EVALUATING MARGINAL INTERNALITIES: A NEW APPROACH
Zarko Kalamov (TU Berlin)
Discussant: Andreas Gerster

OPTIMAL NON-LINEAR TAXATION OF INTERNALITIES
Andreas Gerster (U Mannheim) and Michael Kramm
Discussant: Johanna Röhrs

CONTRACTING WITH COUNTRIES IN A WALRASIAN WORLD TO CURB COAL
Lennart Stern (PSE-EHESS)
Discussant: Tuomas Kosonen

TAXING THE SWEET TOO TH – EVIDENCE ON THE ROLE OF SUBSTITUTION IN EXCESS BURDEN
Tuomas Kosonen (LIER, Finland), Sami Jysmä and Riikka Savolainen
Discussant: David Klenert

12:50 – 14:15
14:15 – 14:40 BREAK (voluntary breakout rooms)
SESSION F1: TAX EVASION & THIRD PARTY INFORMATION
Chair: Thushyanthan Baskaran
Link: tba

THRESHOLD TARGETING, MISREPORTING AND ADJUSTMENT COSTS: EVIDENCE FROM A THIRD-PARTY REPORTING POLICY
Panayiotis Nicolaides (Hertie School)
Discussant: Satu Metsälampi

THE ROLE OF REPORTING INSTITUTIONS AND IMAGE MOTIVATION IN TAX EVASION AND INCIDENCE
Satu Metsälampi (U Turku), Kaisa Kotakorpi, Topi Miettinen and Tuomas Nurminen
Discussant: Anne Brockmeyer

SESSION F2: RETIREMENT & PENSION
Chair: Sebastian Seitz
Link: tba

SAVING FOR RETIREMENT THROUGH THE PUBLIC PENSION SYSTEM: EVIDENCE FROM THE SELF-EMPLOYED IN SPAIN
Ander Iraizoz (Paris School of Economics)
Discussant: Boukje Compen

SESSION F3: LOCAL PUBLIC FINANCE
Chair: Michaela Slotwinski
Link: tba

TAX COMPETITION EFFECTS OF A MINIMUM TAX RATE: EMPIRICAL EVIDENCE FROM GERMAN MUNICIPALITIES
Maximilian Pöhnlein (FAU Erlangen-Nürnberg) and Thiess Büttner
Discussant: Clemence Tricaud

THE WELFARE ECONOMICS OF REFERENCE DEPENDENCE
Daniel Reck (London School of Economics) and Arthur Seibold
Discussant: Ander Iraizoz

SESSION F3: LOCAL PUBLIC FINANCE
Chair: Michaela Slotwinski
Link: tba

TAX COMPETITION EFFECTS OF A MINIMUM TAX RATE: EMPIRICAL EVIDENCE FROM GERMAN MUNICIPALITIES
Maximilian Pöhnlein (FAU Erlangen-Nürnberg) and Thiess Büttner
Discussant: Clemence Tricaud

BETTER ALONE? EVIDENCE ON THE COSTS OF INTERMUNICIPAL COOPERATION
Clemence Tricaud (UCLA Anderson)
Discussant: Désirée Christofzik

ELECTRONIC PAYMENT TECHNOLOGY AND TAX CAPACITY: EVIDENCE FROM URUGUAY’S FINANCIAL INCLUSION REFORM
Anne Brockmeyer (Institute for Fiscal Studies, University College London) and Magaly Saenz Somarriba
Discussant: Panayiotis Nicolaides

FISCAL POLICY ADJUSTMENTS TO BUDGET SHOCKS: EVIDENCE FROM GERMAN MUNICIPALITIES
Désirée Christofzik (Federal University of Applied Administrative Sciences) and Benny Schneider
Discussant: Maximilian Pöhnlein

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<th>Session G2: Payroll Tax Evasion</th>
<th>Session G3: Insurance &amp; Transfer</th>
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<td>16:30 – 17:55</td>
<td>Chair: Johannes Voget</td>
<td>Chair: Justus Nover</td>
<td>Chair: Han Ye</td>
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<td>UP AND DOWN THE VALUE-ADDED TAX</td>
<td>WHAT WE PAY IN THE SHADOW: LABOR TAX EVASION, MINIMUM WAGE HIKE AND EMPLOYMENT</td>
<td>WELFARE CUTS AND WELL-BEING: EVIDENCE FROM INDIANA IN THE GREAT RECESSION</td>
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<td>João Pereira dos Santos (Nova School of Business and Economics), Susana Peralta and Pedro Tavares de Sousa</td>
<td>Nicolas Gavoille (Stockholm School of Economics in Riga) and Anna Zasova</td>
<td>Derek Wu (U Chicago)</td>
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<td>VAT FRAUD AND REVERSE CHARGE: EMPIRICAL EVIDENCE FROM VAT RETURNS</td>
<td>MILLION DOLLAR BABY: SHOULD PARENTAL BENEFITS DEPEND ON WAGES WHEN THE PAYROLL TAX EVASION IS PRESENT?</td>
<td>SUPPLY AND DEMAND EFFECTS OF UNEMPLOYMENT INSURANCE BENEFIT EXTENSIONS: EVIDENCE FROM U.S. COUNTIES</td>
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<td>Annalisa Tassi (FAU Erlangen-Nürnberg) and Thiess Buettner</td>
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<td>Klaus-Peter Hellwig (International Monetary Fund)</td>
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<td>THE PASS-THROUGH OF TEMPORARY VAT RATE CUTS IN GERMAN SUPERMARKET RETAIL</td>
<td>MY TAXES ARE TOO DARN HIGH: TAX PROTESTS AS REVEALED PREFERENCES FOR REDISTRIBUTION</td>
<td>PRIVATIZING DISABILITY INSURANCE</td>
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17:55 – 18:00 SHORT BREAK

18:00 – 18:55 KEYNOTE II: THE OPTIMAL TAXATION OF LOTTERIES

Dmitry Taubinsky (University of California, Berkeley)

(join the keynote via the link provided to you in your registration email)